





Azalea VAR Demo Program

The Azalea VAR Demo Kit Program offers value-added resellers and integrators the opportunity to showcase Azalea's innovative wireless mesh routers at a **50% discount**. Azalea wireless routers combine multi-radio, multi-frequency capabilities with true network routing to provide unparalleled capacity, scalability and long-range coverage for video surveillance networks, Wi-Fi HotZones, mobile public safety networks, and many other applications. Purchase a demo kit and ramp up your sales!

Program Guidelines

- Special program discounts of 50% off MSRP for Azalea Demo Kits will only be available through Azalea value-added distributors to resellers and integrators. No other discounts apply.
- Only one demo kit per year for each reseller office location may be purchased. Antennas and other accessories are not included.
- Any units purchased through this program may only be used for demonstration purposes, training and testing.
- Program period is from July 1 to December 31, 2008. Program may change at any time at Azalea Network's discretion.

Demo Kits	Configurations		List Price	VAR Price
Outdoor Mesh Demo Kit	Any combination of three MSR2000 and/or MSR4000 wireless routers.		\$7,200 to \$10,500*	\$3,600 to \$5,250*
Indoor Mesh LAN Demo Kit	Three MSR1000 Indoor Mesh Routers.		\$4,050	\$2,025
Add these items to your Demo Kit at the same 50% discount				
Network Management System	One NMS1000 platform with 10 router licenses. (NMS1000-010-US-000)		\$7,000	\$3,500
Video Terminal Device	One 2.4 or 5GHz MST200 outdoor wireless terminal. (MST2H1FA-US-000 or MST2H1FG-US-000)		\$1,400 or 1,500**	\$700 or \$750**

* Depending on combination of MSR 2000/4000 mesh routers chosen

** Depending on frequency (2.4 or 5GHz).

For additional information on the Azalea VAR Demo Program, please contact us at sales@azaleanet.com. Information on Azalea's wireless solution can found at www.azaleanet.com.