

Better Together, Faster Together!

Reseller



NOVEMBER 2019

REGION:

Global

PROMOTION PERIOD:

September 1, 2019 – December 31, 2020

PROMO CODE:

RKS-0329



MULTI-GIGABIT BUNDLE PROMOTION

Are your customers ready for more? More powerful, always-connected mobile devices. More bandwidth-hungry, latency-sensitive video applications. More mobility – anywhere and everywhere. To deliver more, network access infrastructure, from access points to switches, must work together like never before. Ruckus optimized wireless and wired multi-gigabit solutions, give you multi-gigabit access capacity over the existing cable plant, without disruption.

Future-proof networks with high-performance Ruckus multi-gigabit Wi-Fi access points (APs) and ICX switches. Special pricing is available when you pair a Ruckus R720 or R730 AP with the ICX 7150-48ZP or ICX 7650-48ZP switch. These bundled solutions include 802.11ac Wave 2 optimized 2.5GbE access points and switches, or 2.5/5/10GbE switches to support 802.11ax and future generation Wi-Fi standards. And our multi-gigabit solutions allow customers to double backhaul capacity without forcing expensive switch upgrades, as well as eliminate overpaying for performance that cannot be used. Furthermore, both ICX switches offer up to 90 watts of PoE power per port and 1500 watts total PoE budget. The ICX 7650 switch provides uplinks to 100 Gbps to future-proof any network.

Promotion details are below or contact your Ruckus representative or authorized Distributor for more information.

THE PROMOTION

Special pricing is available on orders placed between September 1, 2019 and December 31, 2020. Order must include:

- A minimum of 2 and maximum of 24 eligible APs per eligible ICX switch
- Optics limited to quantity that can be installed in switches ordered
- All products (APs, switches, optics) must be on the same purchase order

PRICING DETAILS

AP/Switch	Product Family	SKU	MSRP	Recommended VAR Discount	Recommended VAR Price
Access Points	R650 (2.5 Gbps)	901-R650-##00	TBD	63.0%	TBD
	R720 (2.5 Gbps)	901-R720-##00	\$1,295	68.0%	\$414
	R720 (2.5 Gbps)	9F1-R720-##00	\$1,795	68.0%	\$574
	R720 (2.5 Gbps)	9U1-R720-##00	\$1,295	68.0%	\$414
	R730 (5 Gbps)	901-R730-##00	\$1,695	63.0%	\$627
	R750 (2.5 Gbps)	901-R750-##00	\$1,395	63.0%	\$516
	T750 (2.5 Gbps)	901-T750-##00	TBD	63.0%	TBD
ICX Switch	ICX 7150-48ZP (2.5 Gbps)	ICX7150-48ZP-8X10GR	\$7,150	73.0%	\$1,931
	ICX 7150-48ZP (2.5 Gbps)	ICX7150-48ZP-E2X10G	\$6,150	73.0%	\$1,661
	ICX 7150-48ZP (2.5 Gbps)	ICX7150-48ZP-E8X10GR	\$7,150	73.0%	\$1,931
	ICX 7150-48ZP (2.5 Gbps)	ICX7150-48ZP-E8X10GR2-A	\$8,850	73.0%	\$2,390
	ICX 7150-48ZP (2.5 Gbps)	ICX7150-48ZP-E8X10GR-RMT3	\$7,900	73.0%	\$2,133
	ICX 7650-48ZP	ICX7650-48ZP	\$13,300	68.5%	\$4,190
	ICX 7650-48ZP	ICX7650-48ZP-E	\$14,650	68.5%	\$4,615
	ICX 7650-48ZP	ICX7650-48ZP-E2	\$16,000	68.5%	\$5,040
	ICX 7650-48ZP	ICX7650-48ZP-E-RMT3	\$15,875	68.5%	\$5,001
	ICX 7150-C10ZP (2.5/5/10 Gbps)	ICX7150-C10ZP-2X10GR	\$3,200	73.0%	\$864
	ICX 7150-C10ZP (2.5/5/10 Gbps)	ICX7150-C10ZP-2X10GR-A	\$3,500	73.0%	\$945
	ICX 7150-C10ZP (2.5/5/10 Gbps)	ICX7150-C10ZP-2X10GR-RMT3	\$3,450	73.0%	\$932
Eligible Optics	Optics	All Optics SKUs	--	73.0%	--

TERMS & CONDITIONS:

- This document is for informational purposes only and does not constitute an offer from Ruckus Networks.
- This promotion is limited to transactions that are invoiced between September 1, 2019 and December 31, 2020.
- Eligible GEOS: Worldwide
- Eligible Resellers: All
- Promotion Code: **RKS-0329**
- There must be 2-to-24 APs per ICX switch on the VAR purchase order.
- Quantities of optics limited to the quantity that can be installed in the switches purchased on the same PO.
- The VAR must have its deal registration approved by Ruckus to receive this promotional discount.
- VAR orders must include the promotion code **RKS-0329** To qualify for this promotion, resellers must be an approved member of the Ruckus Ready Partner Program.
- This offer cannot be combined with any other promotional offers, special pricing programs/agreements/vehicles, including Ruckus SLED / MDU / Hospitality program.
- Ruckus reserves the right to change or cancel this promotion at any time for any reason without notice.